

8x8 Channel & Mid Market Price List CONFIDENTIAL Revised June 1 2016

Regular Extensions Plans	Monthly (list)	Floor	Canada Floor	In-bound	Out-bound	Overage Rate	Activation	Act Floor
Unlimited Extension Metered Extension	\$ 39.99 \$ 24.99	\$ 14.99	21.99 14.99	Unlimited Unlimited	Unlimited 250	Unlimited 2.9 ¢/min	\$39.99 \$39.99	\$9.99 \$9.99
Global Extension Soft Services	\$ 79.99 Monthly (list)	Floor	Canada Floor	Unlimited In-bound	Unlimited Out-bound	Unlimited Overage Rate	\$39.99 Activation	\$9.99 Act Floor
4-Line Appearance Polvcom & Cisco (select models) PWR4 - Power Kevs (formerly Virtual Receptionist)	\$ 4.99 \$ 4.99	\$ 3.99	\$ 4.99 \$ 3.99	Unlimited n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
PWR6 - Power Kevs PWR14 - Power Keys	\$ 9.99 \$ 12.99		\$ 5.99 \$ 7.99	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
PWR28 - Power Keys - Use with VVX Sidecar 28 Key Color PWR40 - Power Keys - Use with VVX Sidecar 40 Key Paper	\$ 24.99 \$ 34.99	\$ 29.99	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
Additional Virtual Auto Attendant (or Second AA) Virtual Number	\$ 14.99 \$ 4.99	\$ 2.99	\$ 9.99 \$ 2.99	Unlimited Unlimited	n/a n/a	n/a n/a	\$9.99 \$9.99	n/a \$9.99
International Virtual Number Call Queing	\$ 14.99 \$ 14.99	\$ 9.99	\$ 9.99	Unlimited n/a	n/a n/a	n/a n/a	\$9.99 \$9.99	\$9.99 \$9.99
Virtual Extension Unlimited Virtual Extension	\$ 9.99 \$ 29.99	\$ 24.99	\$ 24.99	Unlimited Unlimited	2.9 ¢ /min Unlimited	2.9 ¢ /min Unlimited	\$19.99 \$19.99	\$9.99 \$9.99
SwitchBoard Pro Branch Office	\$ 49.99 \$ 49.99	\$ 19.99	n/a \$ 19.99	n/a	n/a	n/a	\$9.99 \$39.99	\$9.99 \$9.99
Additional Ring Groups Analytics VO Analytics	[one = \$5.00, block of 6 Monthly (list)	Floor	Canada Floor	In-bound	Out-bound	Overage Rate	\$0.00 Activation	\$9.99 Act Floor \$3.99
Workgroup Dashboards & Reports	\$ 3.99 \$ 39.99	\$ 2.99 \$ 29.99	n/a \$ 29.99	n/a n/a	n/a n/a	n/a n/a	\$3.99 \$39.99	\$3.99
VO Service Monitoring & Mamt. Barge-Monitor Extended Service (NEW)	\$ 500.00 Monthly (list)	\$ 399.99 Floor	n/a Canada Floor	n/a In-bound	n/a Out-bound	n/a Overage Rate	\$39.99 Activation	\$39.99 Act Floor
Barge-Monitor-Whisper Hot Desk Extension (NEW)	\$ 34.99 Monthly (list)	\$ 23.99 Floor	n/a Canada Floor	n/a In-bound	n/a Out-bound		n/a Activation	n/a Act Floor
Hot Desk Extension (NEW) MPLS Service (NEW)	\$ 14.99 Monthly (list)	\$ 14.99 Floor	n/a	n/a	n/a		n/a	n/a
MPLS Service Setup Fee (one time) MPLS Service	\$ 600.00 \$ 600.00	\$ 480.00	MPLS Service connects customer ne	PLS Setup options (NNI or X-Connect) twork to 8x8 network from inside 8x8 data	center. Customer and 8x8 share one carrier for	the connection over protected Virtual Priv	rate Network. A Data Co	enter must be
MPLS Hosted Router Setup Fee (one time) MPLS Hosted Router Service	\$ 250.00	e 200.00	Hosted router in addition to MPLS se	ck space availability at the requested data rvice (which is a pre-requisite). 8x8 rack s	center pace is used to host router on behalf of custom	er. Installation subject to data center rack	space availability at the	same data
SRTP (NEW) SRTP Service	\$ 250.00 Monthly (list) \$ 19.99		center as MPLS Service	woom \U/V handast and do anarysts the	all on receiver side. Both parties must use Poly	nom \/\/V handast and 9u9 \/\/\ CDTD \/\/	SPTD ONLY works w	ith: Dol:oom
Unified Communications	Monthly (list)	Floor	Canada Floor		Features		Activation	Act Floor
Virtual Office Pro Virtual Meeting monthly (15)	\$ 25.00 \$ 39.99	\$ 9.99	\$ 19.99	15 per meeting	al Faxing, 1 gig (35 hours) recording, includes \	Unltd / 1 meeting at a time	\$39.99	\$9.99
Virtual Meeting Unlimited - standalone (50) Virtual Meeting - (annual - 15)	\$ 49.99 \$ 369.99	\$ 34.99 \$ 258.99	\$ 39.99 \$ 258.99	50 per meeting 15 per meeting		Unltd / 1 meeting at a time Unltd / 1 meeting at a time	\$39.99 \$39.99	\$9.99 \$9.99
Virtual Meeting Unlimited (annual - 50)	\$ 489.99	\$ 342.99	\$ 342.99	50 per meeting		Unitd / 1 meeting at a time	\$39.99	\$9.99
Virtual Office Meeting - HD Video (NEW) Fax Services (hard lines) Metered Fax Extension	\$ 10.00 Monthly (list) \$ 14.99	Floor	Canada Floor	In-bound Unlimited	Out-bound 300 minutes	Overage Rate 3.5 ¢ /min	Activation \$29.99	Act Floor \$9.99
Unlimited Fax Extension	\$ 14.99 \$ 39.99 Monthly (list)			Unlimited Unlimited	Unlimited US Overage Rate	Unlimited Canada Overage	\$29.99 \$29.99 Activation	\$9.99 \$9.99
Toll Free Service Plan POOLED toll free plans Toll Free 100000 minute	[Cannot be \$ 1,700.00		1.7 cents per minute on the base on	overage. Canada higher]	1.95 ¢ /min	3.0 ¢ /min	\$9.99	\$9.99
Toll Free 20000 minute Toll Free 20000 minute	\$ 850.00 \$ 359.99	\$ 850.00	n/a n/a	20000 min 20000 min	2.49 ¢ /min 2.75 ¢ /min	3.0 ¢ /min 3.0 ¢ /min	\$9.99 \$9.99	\$9.99 \$9.99
Toll Free 5000 minute Toll Free 1500 minute	\$ 94.99 \$ 39.99	\$ 80.00 \$ 29.99	n/a n/a	5000 min 1500 min	2.85 ¢ /min 3.90 ¢ /min	3.1 ¢ /min 3.5 ¢ /min	\$9.99 \$9.99	\$9.99 \$9.99
Toll Free 150 minute Toll Free Number International	\$ 4.99 \$ 14.99	\$ 4.99	\$ 4.99 N/A	150 min Per minute rates vary by country. Visi	4.50 ¢ /min it 8x8.com for plans, pricing and restriction	4.5 ¢ /min	\$9.99 \$24.99	\$9.99 \$9.99
C3 (Complete Contact Center) Rates	N/A List	N/A Floor	Notes: Spare Equipment Floor	Extended Pavment Plan Per Mo.			Shipping	Ship Floor
Yealink T.230 Yealink T.23g	\$ 79.99 \$ 109.99		\$ 66.22	N/A			\$18.99 \$18.99	\$9.99 \$9.99
Panasonic DECT KX-TGP600 Kit (Base + Handset) Panasonic DECT KX-TPA60 Added Handsets	\$ 189.99 \$ 108.99		\$ 186.04 \$ 99.58				\$18.99 \$18.99	\$9.99 \$9.99
Panasonic KX-UDT131 DECT Rungedized HS Panasonic KX-TPA65 DECT DeskPhone	\$ 349.99 \$ 139.99		\$ 136.84	\$ 13.02 \$ 5.29			\$18.99 \$18.99	\$9.99 \$9.99
Panasonic KX-A406 DECT Repeater Yealink DECT W52P Kit (Base + Handset)	\$ 179.99 \$ 129.99	\$ 110.95	\$ 124.95	\$ 4.75			\$18.99 \$18.99	\$9.99 \$9.99
Yealink DECT W52H Added Handset Yealink RT10 DECT Repeater	\$ 79.99 \$ 134.99	\$ 134.99	\$ 69.97 \$ 134.99	\$ 2.66 N/A			\$18.99 \$18.99	\$9.99 \$9.99
Cisco SPA122 Voio Adapter Cisco 303G IP Phone	\$ 59.99 \$ 119.99	\$ 84.99	\$ 94.99	\$ 3.63			\$18.99 \$18.99	\$9.99 \$9.99
Cisco 504G IP Phone Cisco 525G2 IP Phone	\$ 189.99 \$ 349.99	\$ 254.99	\$ 249.99	\$ 5.75 \$ 10.60			\$18.99 \$18.99	\$9.99 \$9.99
Polycom SoundPoint 335 IP phone Polycom SoundPoint 335 w/ yamon - PoE no Power Supply (New)	\$ 169.99 \$ 154.99 \$ 199.99	\$ 130.99	\$ 136.99	\$ 6.20 \$ 5.64 \$ 6.63			\$18.99 \$18.99 \$18.99	\$9.99 \$9.99
Polycom SoundPoint 550 IP phone Polycom SoundPoint 550 W yamon - PoE no Power Supply (New)	\$ 199.99 \$ 192.99 \$ 329.99	\$ 153.99 \$ 148.99 \$ 296.99	\$ 154.99				\$18.99 \$18.99	\$9.99 \$9.99 \$9.99
Polycom SoundPoint 560 IP phone Polycom SoundPoint 560 W vamon - PoE no Power Supply (New)	\$ 312.99	\$ 287.99	\$ 300.99	\$ 12.43			\$18.99	\$9.99 \$9.99
Polycom SoundPoint 670 IP Phone Polycom SoundPoint 670 w/ yamon - PoE no Power Supply (New)	\$ 422.99	\$ 381.99	\$ 398.99	\$ 16.46			\$18.99 \$18.99	\$9.99
Spectralink 7520 Handset Bundle Spectralink IP-DECT Server 400 Bundle	\$ 234.99 \$ 289.99	\$ 136.99 \$ 197.99	\$ 189.99	\$ 5.90 \$ 8.52			\$18.99 \$18.99	\$9.99 \$9.99
Polycom Conference Phone 5000 Polycom Conference IP 5000 varnon incl. PoE no Power Supply (New)	\$ 489.99 \$ 387.99	\$ 307.99	\$ 321.99				\$18.99 \$18.99	\$9.99 \$9.99
Polycom Conference Phone 6000 Polycom Conference IP 6000 vgmon n/a - PoE no Power Supply (New)	\$ 684.99 \$ 644.99		\$ 551.99 \$ 615.99				\$18.99 \$18.99	\$9.99 \$9.99
Polycom Conference Phone 7000 Polycom Conference IP 7000 vgmon n/a - PoE no Power Supply (New)	\$ 1,019.99 \$ 934.99	\$ 781.99 \$ 846.99					\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 101 Polycom VVX 101 w/ vqmon - PoE no Power Supply (New)	\$ 79.99 \$ 68.99	\$ 70.99	\$ 73.99	\$ 3.04 \$ 2.72			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 201 w/ vqmon - PoE no Power Supply (New)	\$ 89.99 \$ 78.99	\$ 72.99		\$ 3.13 \$ 3.03			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 300	\$ 136.99	\$ 105.99	\$ 109.99	\$ 4.54			\$18.99	\$9.99
Polycom VVX 300 w/ vgmon - PoE no Power Supply (New) Polycom VVX 310	\$ 117.99 \$ 157.99	\$ 121.99	\$ 169.99	\$ 5.24			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 310 w/ vamon - PoE no Power Supply (New) Polycom VVX 400	\$ 139.99 \$ 160.99	\$ 123.99	\$ 129.99	\$ 5.35			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 400 w/ vqmon - PoE no Power Supply (New) Polycom VVX 410	\$ 144.99 \$ 182.99	\$ 140.99	\$ 146.99	\$ 6.06			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 410 w/ vqmon - PoE no Power Supply (New) Polycom VVX 1500 VideoPhone	\$ 165.99 \$ 799.99	\$ 127.99 \$ 714.99	\$ 133.99 \$ 747.99	\$ 5.52 \$ 30.86	-		\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 1500 vamon incl PoE no Power Supply (New) Polycom VVX 500	\$ 782.99 \$ 291.99	\$ 695.99	\$ 727.99	\$ 30.04			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 500 vqmon incl PoE no Power Supply (New) Polycom VVX 600	\$ 274.99	\$ 208.99		\$ 9.00			\$18.99 \$18.99	\$9.99 \$9.99
Polycom VVX 600 vqmon incl PoE no Power Supply (New)	\$ 356.99 \$ 339.99	\$ 293.99	\$ 310.99	\$ 12.11			\$18.99	\$9.99
VVX 500 & 600 Webcam Sidecars:	\$ 114.99		\$ 110.00	n/a			\$18.99	\$9.99
Polycom VVX Expansion SideCar Color 28 Key	List	Floor	The Polycom VVX Sidecar 28–Color	is designed to work with the 8x8 PWR28	service plan and either a Polycom VVX 300, VV	/X 310, VVX 400, VVX 410. VVX 500. or	Shipping	Ship Floor
Polycom VVX Expansion SideCar Paper Label 40 Key	\$ 199.99	\$ 193.99	VVX 600 IP Phone. Each PWR28 lid	ense will support up to 10 line appearance	e keys and/or up to 28 additional BLF keys on a Virtual PWR40 service plan and either a Polyco	n attached sidecar(s), with any vacant	\$18.99	\$9.99
	\$ 94.99		410, VVX 500, or VVX 600 IP Phone		s can be cascaded together for a total of 120 lin		\$18.99	\$9.99
Routers:	List	Floor		All routers are shipped pre	configured with 8x8 QoS settings!		Shipping	Ship Floor
Router Edgewater EdgeMarc 250AE	\$ 299.99	\$ 209.99	Recommended for 5-25 users with lo intensive) - Up to 25 normal users (10	w VPN requirements - Up to 10 heavy use concurrent calls, each user has occasion	ers (Heavy voice for example, call center use or nal video/image high data rate use) - Supports r	heavy data such as video/image nodest VPN requirements – Up to 3	\$18.99	\$9.99
Router EdgeWater EdgeMarc 4550-15			Mbps VPN traffic, up to 2 concurrent	VPN tunnels	uch as call center use or heavy data such as vio			
en men egeneral e	\$ 499.99	\$ 482.99			data rate use) - Supports heavy VPN requireme		\$18.99	\$9.99
Router Edgewater 4750-15 (New)	\$ 999.99	\$ 989.99		center or heavy data usage.15-100 concur	rrent calls with offices with 100-400 users		\$18.99	\$9.99
Dlink 655 Router	\$ 124.99	•			Wireless speeds up to 14x faster than Wireless	s G	\$18.99	\$9.99
NetGear WNCE2001 WiFi adaptor (New)	\$ 69.99	\$ 59.99	Connect Ethernet devices (including	P phones) in to your WiFi service			\$18.99	\$9.99
Headsets:	List	Floor					Shipping	Ship Floor
Plantronics Savi W730 Headset	\$ 329.99	\$ 240.99	A wireless headset system that conn- mobile phone are all integrated. DEC	ects to multiple devices but allows you to r T 6.0 technology eliminates interference \	nanage all calls from a single headset. Desktop Ni-Fi networks for up to 350 feet. Bluetooth v2.	phone, softphone, all PC audio, and for mobile phone.	\$18.99	\$9.99
Plantronics CS540 Wireless Headset	\$ 299.99	\$ 192.99	Ideal for office-based workers across	the enterprise who use a traditional desk	phone but need hands-free mobility. Extended ift away (requires an EHS Cable which is sold s	hands-free talk time - up to 7 hours.	\$18.99	\$9.99
			i readaet curitius iets you answer/end	mute cans nom desktop prione up to 350	nt away (requires an Erio Cable Writch is sold s	ohararqià)		

Plantronics Cable EHS APP-51 (Polycom)	\$ 69.99	\$ 51.99	Plantronics EHS APP-50 Cable enables remote headset to answer and end calls remotely, from handset. Supports Saw W730 and CS540 Wireless Headsets. Supports Polycom 335, 550, 560, 670, and VVX 1500 phones.	\$18.99	\$9.99
Plantronics Voyager Legend UC B235 Headset	\$ 159.99	\$ 127.99	Take calls from both your PC or mobile device. Class 2 Bluetooth® range with up to 33 feet of range. Wideband technology for crisp PC audio. Integrated PerSono® Suite software for wide range of customization features.		\$9.99
Plantronics Blackwire C510 USB Headset	\$ 89.99	\$ 69.99	This device supports wideband telephony for high-fidelity sound and comes with a flexible boom and noise-canceling microphone for improved transmissions in noisy offices. The over-the-head Blackwire features generously padded ear cushion for optimal comfort during long conference calls.	\$18.99	\$9.99
Plantronics HW251N Headset corded	\$ 99.99	\$ 61.99	QUICK DISCONNECT CABLE REQUIRED: Aastra 6755i, 6757i CT, 2118ST require Plantronics A10 cable. Polycom 335, 550, 560, 670, VVX 1500 and Aastra 6739i, requires Plantronics Polaris U10P quick disconnect cable.		\$9.99
Plantronics A10 Connect Cable	\$ 39.99	\$ 29.99	A10 QUICK DISCONNECT CABLE REQUIRED for Aastra 6755i, 6757i CT, 2118ST when using Plantronics PLHW251N Headset.		\$9.99
Headsets:	List	Floor		Shipping	Ship Floor
Plantronics Polaris QD cable for HW251N Headset	\$ 39.99	\$ 29.99	Polaris QDisc cable for HW251N	\$14.99	\$9.99
Plantronics Calisto 620-M Bluetooth SpkrPh (New)	\$ 129.99	\$ 113.99	Portable wireless UC speakerphone that instantly transforms your laptop or smartphone into a high-quality conferencing device		\$9.99
Plantronics Savi W745 (New)	\$ 299.99	\$ 289.99	utomatically routes mobile audio to whichever device you pick up – headset or mobile phone. It also easily transfers audio between headset and mobile phone to take alls on-the-road. With a deluxe charging cradle kit included, the talk time is unlimited, no worry about power off		\$9.99
Plantronics Blackwire C310 Headset (New)	\$ 39.99	\$ 36.99	The C310 monaural (one ear) headset supports wideband audio, has a noise canceling microphone and inline volume controls		\$9.99
Plantronics Blackwire C325 (New)	\$ 69.99	\$ 59.99	The C325 binaural (two ear) headset supports wideband audio, has a noise canceling microphone and leatherette ear cushions.		\$9.99
Plantronics SupraPlus HW251N Incl Polaris Cable (New)	\$ 129.99	\$ 99.99	Ionaural, noise-canceling microphones, compatible with Plantronics amplifiers and USB-to-headset adapters. Incl Polaris Cable with Qk Discon Supra Plus Mono		\$9.99
Plantronics 2.5mm Qk Discon Adapt Cable for Cisco SPA ph's (New)	\$ 19.99	\$ 12.99	For use with H series quick disconnect (QD) headsets. Connects headset to devices with a 2.5mm headset jack. Three conductor.		\$9.99
Plantronics HL10 Handset Lifter	\$ 79.99	\$ 49.99	HL10 handset lifter fits on your telephone, letting you answer calls with the touch of a button, conveniently and automatically takes your handset off hook. Works with 8x8 6755i, 6753i, 6757i CT IP phones and 8x8 2118ST phone.	\$14.99	\$9.99

8x8 TERMS AND CONDITIONS. These terms and conditions ("Terms and Conditions") are an integral part of the safe services" ("Agreement") between 8x8, Inc. ("8x8") and a Customer ("Customer") of the 8x8 services. Any 8x8 services or products (collectively, the "Services") provided by 8x8 to Customer shall be governed by the terms and conditions herein. By purchasing the Services, CUSTOMER AGREES TO BE BOUND BY THESE TERMS AND CONDITIONS. PLEASE READ THESE TERMS AND CONDITIONS CAREFULLY - http://www.8x8.com/Termsand/Conditions/BusinessTerms.aspx as they affect the legal rights between Customer and 8x8 by, among other things, requiring (1) MANDATORY ARBITRATION OF DISPUTES; (2) charging an EARLY DISCONNECTION FEE; and (3) LIMITING 8x8's LIABILITY UNDER THE AGREEMENT.

Effective October, 2015 - Subject to change. CONFIDENTIAL - for 8x8 & 8x8 Partner Eye's ONLY